Profit & Loss Comparison 2017 and 2018

Account Name	December 2017	December 2018	Variance	Notes
Income		2010		
Affiliations	\$950.91	\$1,399.00	\$448.09	
Capitation Fees	\$35,940.00	\$33,868.18	• • • •	2017 178 Members, 2018 169 Members, 1xLate, 1xBlock
Club Liability Insurance Income	\$1,719.55	\$1.832.73	\$113.18	
SMS Alert Income	\$0.00	\$0.00	\$0.00	
Interest received	\$658.05	\$641.82	-\$16.23	
Life Ring Sales	\$18,080.85	\$21,807.19	\$3,726.34	
Ring Transfers	\$380.01	\$685.45	\$305.44	
Proceeds - Sale of Birds	\$3,090.91	\$5,949.09		Top 30 Sale, Thanks Donours, Buyers and Tim Fawcett
Rent Of Hall	\$1,000.00	\$1,300.00		Para Hills and Metro \$550 each, G Hamilton Sale \$300
Canteen Sales/Lease	\$454.55	\$454.55	\$300.00 \$0.00	
Car Parking Fees	\$1,945.43	\$2,000.00		2018 Laser Works, SACPS Container 2019 SACPS Only
Presentation Evening Sales	\$2,322.72	\$2,000.00 \$2,978.65	\$655.93	
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Presentation Evening Expenses	-\$2,434.09	-\$3,602.09		Juniors free entry, plus some prizes Warrnambool Club \$500, Gavin Harris \$200, Geoff Cawte \$175, Warren March \$100, Vasil Curea \$100, John Harpe
Donations - Trophies	\$700.00	\$1,475.00	\$775.00	\$100, Peter Burke \$50, Phil Squire \$50, B. Marcou \$50, Brenton Myers \$50, Jon Barlow \$100 1st Alice
Donations - Members	\$2,250.00	\$3,000.00		Treasurer donated honorarium back
Advertising - Website	\$1,325.00	\$1,750.00	\$425.00	
Advertising - Gazette	\$145.45	\$0.00	-\$145.45	
Total Income Non Racing/Training/Sales	\$68,529.34	\$75,539.57	\$7,010.23	
Expenses				
GST Rounding adjustments	\$0.00	\$0.00	\$0.00	
Auditing Fees & costs	\$1,925.00	\$1,750.00	-\$175.00	
Bad Debts	\$0.00	\$0.00	\$0.00	
Bank Fees	\$219.69	\$2.50	-\$217.19	2017 Loss of conversion from Euro to AUS\$
Cleaning Materials	\$166.99	\$0.00	-\$166.99	2017 Virkon S
Computer Consumables	\$61.82	\$11.77	-\$50.05	
Constitution costs register	\$0.00	\$59.09	\$59.09	
Debenture Interest	\$1,306.82	\$1,250.00	-\$56.82	
Donation to ANRPB Vaccine Fund	\$5,000.00	\$0.00		2017 Rotavirus ANRPB Disease Management Fund
Royal Show Sponsorship	\$0.00	\$400.00		Royal Show \$200 2018 and 2019
Electricity	\$2,702.08	\$4,204.79		2018 5 gtrs plus rise in tarrifs
Rates & Taxes	\$3,306.26	\$1,310.50		Council and Emergency Services Levy
Water rates	\$1,344.00	\$1,285.27	-\$58.73	č , ,
HQ Repairs & Maintenance	\$1,689.25	\$5,721.76		Concreting, External Paint, Evap Air Cond repairs, Blinds
Headquarters Cleaning	\$1,500.30	\$1,000.05		2017 Catch up months from 2016 unpaid
Headquarters Security	\$820.15	\$2,707.08		2018 2xExtra Cameras on dock and Hard Drive replaced
Life Ring Purchases	\$0.00	\$3,500.00		2017 Was Shown as a Racing expense
Funeral Notices	\$0.00	\$3,500.00 \$0.00	\$3,500.00 \$0.00	
Honorariums	φ0.00	φ0.00	φ0.00	
General Secretary	\$11,150.00	\$9,714.00	-\$1 436 00	2017 Secretary/Treasurer part of year
Treasurer	\$11,150.00	\$3,000.00		Treasurer donates back monies to SAHPA
	. ,			
Ring Secretary Honorarium	\$3,250.00	\$3,000.00	-\$250.00	
Assistant Secretary	\$800.00	\$0.00 \$200.00	-\$800.00	
Race Secretary	\$0.00	\$700.00		2018 Paid \$350 for 2017 year not paid
Website/ PC Management	\$1,680.00	\$1,750.00		Cover Internet costs
Year Book Honorarium	\$1,000.00	\$0.00	-\$1,000.00	
Workcover Expenses	\$1,166.52	\$1,093.43	-\$73.09	
Workcover Refund	-\$123.65	\$0.00	\$123.65	
Total Honorariums	\$21,172.87	\$19,257.43	-\$1,915.44	
Insurance Expenses	64 450 00	¢4 450 00	** **	
Insurance Officers Indemnity	\$1,150.82	\$1,150.82	\$0.00	
Insurance Volunteer Workers	\$592.24	\$592.24	\$0.00	
Insurance Building and Other	\$2,074.64	\$2,265.61	\$190.97	
Electronic Equipment Insurance	\$505.98	\$0.00	-\$505.98	Committee decided to drop this insurance

Profit & Loss

Comparison 2017 and 2018

Account Name December Variance Variance Notes Public Liabilly Insurance Insurance Simp Daty (marking Simp Daty (Marking Committee expenses) \$7,2238 93 \$22,212.00 \$1203 Total Insurance Expenses \$7,228 76 \$22,212.00 \$47,227 Marking Committee expenses \$47,70 \$52,324 \$16,74 Marking Committee expenses \$48,77 \$23,344 \$16,74 Promotion the Sport \$64,65 \$1904.055 2018 Images on Truck and Trailer Printing & Stationery \$46,66 \$600.00 \$100.00 2017 R Yeall Over Hills Training Stationery \$14,97.05 \$1,822.50 \$100.00 2017 R Yeall Over Hills Training Stationery \$1,431.96 \$1,37.53 -\$644.31 \$247.87 General Socritary Mobile \$54,148 \$778.95.00 \$313.545.2018 Bought a new phone \$300.00 Total Expenses \$50.00 \$4173.17 \$3.890.01 \$227.362 218 Further Savings after making aavings in 2017 Westor Costs \$200.00 \$228.00 \$320.00 \$220.00 \$328.00 To	Comparison 2017 and 2018				
Insurance Stamp Duty \$766,15 \$735,22 \$30,95 Mgmt Committee expenses \$742,76 \$6,964,49 \$742,77 Mgmt Committee expenses \$742,76 \$50,000 \$1,04,055 \$164,74 Minor Equipment Purchases \$50,000 \$1,040,55 \$100,31 \$766,15 Printing & Stationery \$460,66 \$600,08 \$144,322 \$50 \$144,322 \$50 Year Book Publication \$1,322,50 \$0,000 \$31,222,50 \$100,000 \$31,222,50 Sundry Expenses \$100,000 \$1,441,96 \$1,387,53 \$544,43 \$510,000 \$21,722,50 Sathone conveger \$637,96 \$500,000 \$47,877 \$484,83 \$478,877 Ring Secretary Mobile \$564,44 \$789,83 \$13,45,2018 Bought a new phone Teighnees \$0,000 \$13,422,500 \$200,00 \$200,000 \$100,000 \$13,422,500 \$100,000 \$10,420,000 \$100,000 \$13,452,000 \$100,000 \$13,452,000 \$100,000 \$13,452,000 \$100,000 \$100,000 \$13,452,000 \$100,000	Account Name			Variance	Notes
Total Insurance Expension \$7.428.76 \$6.866.49 \$477.27 More Committe expenses \$8.870 \$213.44 \$164.74 More Committe expenses \$8.00 \$50.00 \$50.00 Premation of the Sport \$45.45 \$1,960.00 \$100.45.22 Vera Book Publication \$1,322.50 \$20.00 \$51.000.2017 R Veol Over Hills Training Telephones \$1.431.96 \$2.000.4 \$1.322.50 \$20.00 SAHPA main line and internet \$1.431.96 \$1.322.50 \$20.00 \$51.000.00 2017 R Veol Over Hills Training Telephones Satistionery \$657.66 \$596.09 \$47.87 Satistione convoyer \$657.66 \$596.09 \$47.87 Total Telephones \$41.71.71 \$3.80.90 \$50.00 Total Telephones \$41.73.17 \$3.80.90 \$20.00 \$20.00 Vebsite Consis \$0.000 \$2.80.00 \$2.00 \$2.00 Vebsite Consis \$20.000 \$1.18.2 \$11.82 \$11.82 \$11.82 Vebsite Consis \$20.000 \$2.77.01	Public Liabilty Insurance	\$2,338.93	\$2,212.60	-\$126.33	
Mgmt Committee expenses \$48.70 \$213.44 \$164.74 Minor Equipment Purchases \$629.72 \$529.41 \$100.31 Promotion of the Sport \$64.56 \$1500.00 \$13.422.50 Year Book Publication \$13.22.50 \$100.00 \$11.822.50 Sundry Expenses \$100.00 \$13.422.50 \$100.00 \$11.822.50 Sundry Expenses \$100.00 \$13.422.50 \$100.00 \$11.822.50 Sat phote convoyer \$637.96 \$590.00 \$1.427.56 \$2018 Bought a new phone Telephones \$1.431.96 \$1.437.71 \$3.089.51 \$47.77 \$3.000 Table Telephones \$4.173.17 \$3.089.51 \$47.76 \$2016 Durther Savings after making savings in 2017 Wobsite Costs \$200.00 \$160.91 \$430.00 \$100 \$430.00 Wobsite Costs \$200.00 \$11.82 \$11.82 \$11.82 \$11.82 Wobsite Costs \$20.00 \$31.82 \$33.43 \$27.76 \$330.00 Wobsite Costs \$20.00 \$11.82 \$11.82	Insurance Stamp Duty	\$766.15	\$735.22	-\$30.93	
Ninor Epuipment Purchases \$0.00 \$0.00 \$0.00 Portage \$629.72 \$528.74 \$1.904.55 \$218 Images on Truck and Trailer Printing & Stationery \$460.66 \$600.68 \$146.32 Sundry Expenses \$100.00 \$1.904.55 \$218 Sundry Expenses \$100.00 \$1.904.55 \$246.43 General Sectrary Mobile \$1.446.77 \$1.151.96 \$2296.61 Statpone conveyer \$637.48 \$900.00 \$201.78 Year Book Telephones \$41.73.17 \$31.34.52 \$201.80 \$210.80 \$227.66 201.87 Years Total Telephones \$4.173.17 \$33.949.51 \$227.366 201.87 Years \$227.66 201.87 Years Years Vebsite Colection \$1.047.75 \$793.00 \$257.55 Canceled some services as a cost reduction Surplus from Non Racing/Training/Trading \$11.85.40 \$17.677.77 \$55.82.37 \$258.61 \$201.91 Years Years Years Years Years Years Years	Total Insurance Expenses	\$7,428.76	\$6,956.49	-\$472.27	
Pestage SE2.7.2 SE2.4.1 - \$10.311 Promotion of the Sport \$45.45 \$19.45.20 \$10.45.20 \$10.45.20 \$10.45.20 \$10.45.20 \$10.45.20 \$10.45.20 \$10.45.20 \$10.45.20 \$10.45.20 \$10.45.20 \$10.45.20 \$10.45.20 \$10.47.17 \$1.322.50 \$10.00 \$20.77 \$10.00 \$20.77 \$10.00 \$20.77 \$10.00 \$20.77 \$20.84.13 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.11 \$20.86.20 \$20.00 \$20.00 \$20.00 \$20.00 \$20.00 \$20.00 \$20.00 \$20.00 \$20.00 \$20.00 \$20.00 \$20.00 \$20.86.20 \$20.00 \$20.86.20 \$20.00 \$20.86.20 \$20.00 \$20.86.20 \$20.00 \$20.86.20 \$20.00 \$20.86.20 \$20.00 \$20.86.20 \$20.00 \$20.86.20 \$20.00 \$20.86.20 \$20.00 \$20.86.20 \$20.00<	Mgmt Committee expenses	\$48.70	\$213.44	\$164.74	
Promotion of the Sport 54.5.4 \$1,90.65 2018 images on Truck and Trailer Printing & Stationery \$406.66 \$606.88 \$146.32 Sundry Expenses \$100.00 \$1.322.80 \$0.00 -\$13.22.80 Sundry Expenses \$100.00 \$1.367.53 -\$584.43 \$584.43 General Scretary Mobile \$1.448.77 \$1.151.96 -\$2266.81 Sat PA main line and internet \$1.431.96 \$1.327.86 \$2010 #31.345.2018 Bought a new phone Telephones \$44.13.17 \$3.890.51 -\$227.466.2018 Further Savings after making savings in 2017 Vebsite Domain Registration \$0.00 \$220.00 \$21.82.2018 Further Savings after making savings in 2017 Website Colests \$0.00 \$228.00 \$21.82.2018 Weil attended Versite Domain Registration \$0.00 \$22.07.10 \$22.57.5 Website Colests \$20.00 \$51.82.218 \$31.82.75 Surplus from Non Racing/Training/Trading \$11.85.40 \$17.677.77 \$5.822.37 Racing Income \$22.00.01 \$16.291 Feight for Terang Cock Bird Special Yero Series nominations	Minor Equipment Purchases	\$0.00	\$0.00	\$0.00	
Printing & Stationery \$460.66 \$600.88 \$148.32 Vear Book Phylicitation \$1,322.50 \$0.00 -\$1,322.50 \$0.00 -\$1,322.50 Sundry Expenses \$100.00 \$0.00 -\$1,322.50 \$1,325.50 \$564.43 General Secretary Mobile \$1,431.96 \$1,367.53 -\$664.43 \$290.61 Satt phone conveyer \$637.96 \$590.09 -\$47.87 \$138.45 2018 Bought a new phone Telephones \$41.73.17 \$3,389.51 -\$227.366 2018 Further Savings after making savings in 2017 Website Costs \$20.00 \$160.91 -\$320.90 \$200.00 \$100.91 Website Costs \$20.00 \$17.877.87 \$57.801.00 \$11.87.66 \$1267.57 Surplus from Non Racing/Training/Training \$11.855.40 \$17.677.77 \$5.822.37 \$260.00 \$18.82 \$1.87.66 Special Race mominations \$66.283.46 \$57.70.19 \$50.558.17 \$218 Only Affiliates and SAHPA members > 30 birds Spore Strips mominations \$66.283.46 \$57.70.19 \$50.558.17 \$218 Only Affiliates and SAHPA members > 30 birds	Postage	\$629.72	\$529.41	-\$100.31	
Year Book Publication \$1,322.50 \$0.00 -\$1,322.50 Sundry Expenses \$100.00 20.17 R Yeall Over Hills Training Telephones \$1440.77 \$1,151.96 \$200.00 247.07 Sat Jphone convoyer \$837.96 \$290.00 \$47.77 Ring Secretary Mobile \$447.77 \$1,151.96 \$135.45 2018 Bought a new phone Telephones \$47.73.7 \$3,899.51 \$4266.2018 Further Savings after making savings in 2017 Website Consin Registration \$0.00 \$280.00 \$2018 registered for 2 years Website Consin Registration \$10.407.5 \$783.00 \$252.65 C cancelled some services as a cost reduction Working Bee Expenses \$0.00 \$11.82 \$11.82 2018 Well attended \$11.87.86 Surglus from Non Racing/Training/Trading \$11.855.40 \$17.677.77 \$5.822.37 Racing Income \$200.00 \$2018 Reviethe back to Prepaid scheme Special Race nominations \$56,286.36 \$5.710.19 \$50.556.17 \$218 Projuct for Terang Cock Bird Special Spensorabit Angel Flight \$0.00 \$53.346.37 \$2.484.55 \$11.87.63	Promotion of the Sport	\$45.45	\$1,950.00	\$1,904.55	2018 Images on Truck and Trailer
Sundy Expenses \$100.00 \$0.00 -\$100.00 2017 R Yeoll Over Hills Training Telephones SAHPA main line and internet \$1,431.96 \$1,367.53 -\$64.43 General Scoretary Mobile \$144.177 \$1,151.96 -\$236.631 Sat phone convoyer \$837.96 \$590.09 \$47.877 Ring Scoretary Mobile \$64.443 \$789.93 \$135.45 2018 Further Savings after making savings in 2017 Website Costs \$200.00 \$160.91 \$220.02 \$280.00 \$280.00 \$280.00 \$280.00 \$11.82 2018 Further Savings after making savings in 2017 Website Costs \$200.00 \$11.82 \$210.81 \$220.018 registered for 2 years \$200.01 \$11.82 \$2018 Further Savings after making savings in 2017 Website Costs \$200.00 \$11.82 \$11.82.2018 Well attended \$200.02 \$218.52.2018 \$11.82.2018 Well attended \$200.02 \$200.02 \$200.02 \$200.02 \$200.02 \$200.02 \$200.02 \$200.02 \$200.02 \$200.02 \$200.02 \$200.02 \$200.02 \$200.01 \$200.01 \$20	Printing & Stationery	\$460.66	\$606.98	\$146.32	
Teleptones 54147 and line and line trend \$1,431.96 \$1,367.53 \$564.43 General Secretary Mobile \$1,447.7 \$1,151.96 +2206.81 Sat phone convoyer \$333.96 \$590.09 \$47.87 Ring Secretary Mobile \$364.48 \$789.93 \$135.45 2018 Bought a new phone Telephone Sundres \$0.00 \$20.00 \$20.00 \$2018 registered for 2 years Website Consin Registration \$0.00 \$280.00 \$218 oct 2018 registered for 2 years Website Collection \$1.049.75 \$793.00 +\$226.75 Cancelled some services as a cost reduction Working Bee Expenses \$0.00 \$51.187.25 \$11.82.2018 Well attended \$127.77 Surplus from Non Racing/Traing/Trading \$11.825.40 \$17.677.77 \$5.82.37 Racing Income Main Race nominations \$56,268.36 \$5,710.19 \$580.568.17 2018 Only Affiliates and SAHPA members > 30 birds Special Race nominations \$461.50 \$244.55 \$10.200 \$155.00 \$50.00 Sundry Income - SALDC \$0.00 \$155.00 \$50.00	Year Book Publication	\$1,322.50	\$0.00	-\$1,322.50	
General Secretary Mobile \$1.44.7.7 \$1.151.96 -\$2296.81 Sat phone convoyer \$637.96 \$590.09 \$47.87 Ring Secretary Mobile \$264.44 \$778.93 \$133.44 \$2018 Bought a new phone Telephone Sundries \$0.00 \$0.00 \$200.00 \$220.00 \$2280.00 \$227.366 \$2018 Further Savings after making savings in 2017 Website Contain Registration \$0.00 \$280.00 \$2280.00 \$2280.00 \$2280.00 \$2280.00 \$211 Telephones \$200.00 \$11.82 \$11.82.018 Well attended Total Telephones \$0.00 \$11.82 \$11.82.018 Well attended Total Telephones \$56.673.94 \$57.861.80 \$11.87.86 Surplus from Non Racing/Training/Trading \$11.855.40 \$17.87.77 \$58.22.37 \$55.258.17 2018 Only Affiliates and SAHPA members > 30 birds \$20.00 \$62.079.10 \$50.0558.17 2018 Only Affiliates and SAHPA members > 30 birds \$20.07 \$20.18 Seguid attended Yerco Series nominations \$261.82 \$3.340.37 \$2.444.55 \$20.00 \$3.392.00 \$118.52 \$11.87.86 Sundry Income -	• •	\$100.00	\$0.00	-\$100.00	2017 R Yeoll Over Hills Training
Sat phone convoyer \$637.96 \$590.09 \$47.87 Ring Secretary Mobile \$664.48 \$789.93 \$135.45 2018 Bought a new phone Telephones \$4,173.17 \$3,899.51 \$2273.66 2016 Further Savings after making savings in 2017 Website Costs \$200.00 \$10.00 \$200.00 \$228.00 \$288.00 \$218.00 \$228.00 \$280.27 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.	SAHPA main line and internet	\$1,431.96	\$1,367.53	-\$64.43	
Sat phone convoyer \$637.96 \$590.09 \$47.87 Ring Secretary Mobile \$664.48 \$789.93 \$135.45 2018 Bought a new phone Telephones \$4,173.17 \$3,899.51 \$2273.66 2016 Further Savings after making savings in 2017 Website Costs \$200.00 \$10.00 \$200.00 \$228.00 \$288.00 \$218.00 \$228.00 \$280.27 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.					
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Telephone Sundries \$0.00 \$0.00 \$0.00 Total Telephones \$41,173,17 \$3,899.51 -\$273.66 2018 Further Savings after making savings in 2017 Website Costs \$200.00 \$280.00 \$280.00 \$280.00 \$280.00 Website Costs \$200.00 \$160.91 -\$39.09 \$380.00 \$280.00 Waste Collection \$1,049.75 \$733.00 -\$256.75 Cancelled some services as a cost reduction Total Expenses \$50.00 \$11.82 \$1182.2018 Well attended Surplus from Non Racing/Training/Trading \$11.853.40 \$17.677.77 \$56.822.37 Racing Income \$56.673.94 \$57.651.00 \$62.079.10 \$62.079.10 Werco Series nominations \$451.50 \$294.00 -\$167.50 2018 Reverted back to Prepaid scheme Special Race nominations \$861.82 \$3.343.00 \$3.392.00 \$15.850.00 \$000 Nominations \$861.81 \$200.00 \$76.36 \$176.34 2017 Season impacted by Rotavinus Racing Expenses \$3.00.00 \$2.920.01 \$56.00 \$50.00 \$50.00					
Total Telephones \$4,173.17 \$3,899.51 \$273.66 2018 ruther Savings after making savings in 2017 Website Costs \$200.00 \$160.91 \$280.00 \$280.00 \$280.00 \$280.00 \$2018 registered for 2 years Waste Collection \$1,049.75 \$793.00 \$256.67 Cancelled some services as a cost reduction Working Bee Expenses \$50.00 \$11.85.40 \$1,187.86 \$1,187.86 Surplus from Non Racing/Training/Training \$11.855.40 \$17,677.77 \$5,622.37 Racing Income \$262.079.10 \$56,073.94 \$57,70.19 \$56,073.04 \$1,87.86 Special Race nominations \$451.50 \$229.01 \$56,079.10 2018 Freight for Terang Cock Bird Special \$2,444.55 S Bird Series nominations \$801.82 \$3,340.37 \$2,444.55 \$2019 Doll Breight for Dol much better supported \$56,050 Spansorship Angel Flight \$0.00 \$76.36 \$76.36 2018 SALDC Reimburse SAHPA Feed and Stationer Total Racing Income \$57,681.68 \$75,558.02 \$18,176.34 2017 Tacc credits \$3,300.00 \$2,240.41 2014 More races					-
Website Domain Registration \$0.00 \$280.00 \$280.00 \$280.00 \$280.00 \$280.00 \$380.00 Waste Collection \$1,049.75 \$793.00 \$286.07 Cancelled some services as a cost reduction Working Bee Expenses \$0.00 \$11.82 \$11.82 2018 Well attended Total Expenses \$566.67.34 \$57.461.0 \$11.82 50.558.17 2018 Only Affiliates and SAHPA members > 30 birds Main Race nominations \$566.67.34 \$57.461.0 \$11.82 50.558.17 2018 Reverted back to Prepaid scheme Special Race nominations \$451.50 \$224.00 \$52.075.10 2018 Reverted back to Prepaid scheme Special Race nominations \$451.50 \$23.40.0 \$3.392.00 \$3.448.15 \$56.60.00 \$3.402.0 \$3.402.0 \$3.402.0 \$3.402.0 \$3	-				
Website Costs \$200.00 \$160.91 -\$39.09 Waste Collection \$1.049.75 \$793.00 \$11.82 \$11.82 \$218 Well attended Total Expenses \$56,673.94 \$57,861.80 \$11.82	•		. ,		
Waste Collection \$1,049.75 \$793.00 -\$2256.75 Cancelled some services as a cost reduction Working Bee Expenses \$0.00 \$11.82 \$11.82.018 Working Bee Total Expenses \$56,673.94 \$57,861.03 \$11.182.018 Working Bee Surplus from Non Racing/Training/Trading \$11,855.40 \$17,677.77 \$5,822.37 Racing Income \$0.00 \$62,079.10 \$50,558.17 2018 For Payment Birds \$0.00 \$62,079.10 \$57,575 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.10 \$62,079.1	-				
Total Expenses \$56,673.94 \$57,861.80 \$1,187.86 Surplus from Non Racing/Training/Trading \$11,855.40 \$17,677.77 \$5,522.37 Racing Income - \$50,558.17 2018 Only Affiliates and SAHPA members > 30 birds Special Race nominations \$56,268.36 \$5,710.19 \$52,079.10 \$52,079.10 Verco Series nominations \$461.50 \$22,400.00 \$52,079.10 \$26,2079.10 \$26,2079.10 \$26,079.10 \$20,00 \$20,00 \$20,00	Waste Collection	\$1,049.75	\$793.00	-\$256.75	Cancelled some services as a cost reduction
Total Expenses \$56,673.94 \$57,861.80 \$1,187.86 Surplus from Non Racing/Training/Trading \$11,855.40 \$17,677.77 \$5,522.37 Racing Income - \$50,558.17 2018 Only Affiliates and SAHPA members > 30 birds Special Race nominations \$56,268.36 \$5,710.19 \$52,0759.10 2018 Reverted back to Prepaid scheme Special Race nominations \$461.50 \$22,404.55 2018 Freight for Terang Cock Bird Special Verco Series nominations \$60.00 \$3,392.00 \$33.02.00 \$33.02.00 \$30.00 \$55.00 Somosrbip Angel Fight \$0.00 \$155.00 \$55.00 \$401.70 \$400.70 \$2018 SALDC Reimburse SAHPA Feed and Stationer Total Racing Income \$57,681.68 \$75,858.02 \$18,176.34 2017 Season impacted by Rotavirus Racing Expense Main Unit - Convoyer \$6,400.00 \$8,600.00 \$2,200.41 2018 More races Main Unit - Fuel \$5,460.74 \$7,95.99 \$1,0300.00 \$2,200.017 Teax Credits and 2017 Main Unit - Expenses \$2,237.76 \$3,300.00 \$2,200.01 2018 More races Mai	Working Bee Expenses			\$11.82	2018 Well attended
Racing Income Main Race nominations \$56,268.36 \$5,710.19 -\$50,558.17 2018 Only Affiliates and SAHPA members > 30 birds Special Race nominations \$451.50 \$294.00 -\$157.50 2018 Reverted back to Prepaid scheme Special Race nominations \$861.82 \$3,342.00 -\$157.50 2018 Reverted back to Prepaid scheme Special Race nominations \$861.82 \$3,342.00 \$33.292.00 2018 Freight for Terang Cock Bird Special Verco Series nominations \$0.00 \$3,392.00 \$33.292.00 \$33.292.00 \$33.20 Nominations - Vin Blanden \$100.00 \$155.00 \$805.00 \$805.00 Sundry Income - SALDC \$0.00 \$76.36 \$76.36 2018 SALDC Reimburse SAHPA Feed and Stationer Main Unit - Convoyer \$6,400.00 \$8,600.00 \$2,200.00 2018 More races Main Unit - Convoyer \$6,400.00 \$8,600.00 \$2,200.00 2018 More races Main Unit - Evel Tax Credits -\$3,637.00 -\$2,286.88 \$1,468.12 2017 Tax Credits 2016 and 2017 Main Unit - Repairs & Maintenance \$1,708.63 \$3,428.14 \$1,719.51 Services x 2 \$2554, Tyres \$508, Roller Shutter \$340	Total Expenses	\$56,673.94	\$57,861.80	\$1,187.86	
Main Race nominations \$56,268.36 \$5,710.19 \$50,558.17 2018 Only Affiliates and SAHPA members > 30 birds Pre - Payment Birds \$0.00 \$62,079.10 \$62,079.10 \$262,079.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$220,010.2018 \$218,070.10 \$218,070.10 \$22,020.11 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10 \$218,070.10	Surplus from Non Racing/Training/Trading	\$11,855.40	\$17,677.77	\$5,822.37	
Main Race nominations \$56,268.36 \$5,710.19 \$50,558.17 2018 Only Affiliates and SAHPA members > 30 birds Pre - Payment Birds \$0.00 \$62,079.10 \$62,079.10 \$262,079.10 \$202,079.10 \$218 Cregits and Section 2018 Freight for Terang Cock Bird Special Verco Series nominations \$451.50 \$294.00 -\$157.50 2018 Freight for Terang Cock Bird Special Verco Series nominations \$80.00 \$3,392.00 \$3,392.00 2018 5 Bird Pool much better supported Sponsorship Angel Flight \$0.00 \$00.00 \$355.00 \$55.00 Sundry Income - SALDC \$0.00 \$76.36 \$76.36 2018 Shalt 2017 Season impacted by Rotavirus Racing Expenses \$7,379.59 \$10,300.00 \$2,200.41 2018 More races Main Unit - Driver \$7,379.59 \$10,300.00 \$2,200.00 2018 More races Main Unit - Fuel \$5,460.74 \$7,959.99 \$2,499.25 2018 More races Main Unit - Fuel Tax Credits \$3,837.00 \$2,203.00 \$165.00 \$1,719.51 Main Unit - Repairs & Maintenance \$1,708.63 \$3,428.14 \$1,719.51	Racing Income				
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Nominations - Vin Blanden \$100.00 \$155.00 \$55.00 Sundry Income - SALDC \$0.00 \$76.36 \$76.36 2018 SALDC Reimburse SAHPA Feed and Stationer Total Racing Income \$57,681.68 \$75,858.02 \$18,176.34 2017 Season impacted by Rotavirus Racing Expenses ************************************	5 Bird Series nominations	\$0.00	\$3,392.00	\$3,392.00	2018 5 Bird Pool much better supported
Sundry Income - SALDC \$0.00 \$76.36 \$76.36 2018 SALDC Reimburse SAHPA Feed and Stationer Total Racing Income \$57,681.68 \$75,858.02 \$18,176.34 2017 Season impacted by Rotavirus Racing Expenses # \$10,300.00 \$2,920.41 2018 More races Main Unit - Driver \$7,379.59 \$10,300.00 \$2,200.00 2018 More races Main Unit - Fuel \$5,460.74 \$7,959.99 \$2,499.25 2018 More races and further distance Main Unit - Fuel \$5,460.74 \$7,959.99 \$2,499.25 2018 More races and further distance Main Unit - Expenses \$2,237.76 \$3,300.00 \$1,062.24 Cleaning of Unit and unloading crates Main Unit - Repairs & Maintenance \$1,718.63 \$3,428.14 \$1,719.51 Services x 2 \$2554, Tyres \$508, Roller Shutter \$340 Main Unit - Insurance \$4,560.82 \$3,765.78 -\$795.04 2018 Reduced number of Loading Stewards Main Unit - Convoyer \$659.67 \$0.00 -\$75.00 2018 Show against Verco Costs Alternative Unit - Driver \$750.00 \$0.00 -\$659.67 2018 Show against Verco Costs <td>Sponsorship Angel Flight</td> <td>\$0.00</td> <td>\$805.00</td> <td></td> <td></td>	Sponsorship Angel Flight	\$0.00	\$805.00		
Total Racing Income \$57,681.68 \$75,858.02 \$18,176.34 2017 Season impacted by Rotavirus Racing Expenses	Nominations - Vin Blanden	\$100.00	\$155.00	\$55.00	
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Alternative Unit - Loaders \$0.00 \$0.00 \$0.00	-				· · ·
	-				
Depreciation \$26,732.64 \$24,119.42 -\$2,613.22					-
Feed supplied to pigeons \$231.82 \$775.73 \$543.91	•				

Profit & Loss Comparison 2017 and 2018

Comparison 2017 and 2018				
Account Name	December 2017	December 2018	Variance	Notes
RAA Membership	\$520.00	\$527.28	\$7.28	
Prize Money - Assoc races	\$2,000.00	\$2,400.00		2018 12xRaces \$200 each (\$100 of it Trophy money)
Prize Money - Special races	\$3,419.50	\$3,000.00		2018 Committee agreed to \$1500 for each of 5 Bird races
Prize Money - Vin Blanden	\$100.00	\$155.00	\$55.00	-
Prize Money - 5 Bird Pool Series	\$0.00	\$4,580.00		2018 Nominations plus \$1200 portion from Treasurer Donation
Prize Money - Verco Series	\$0.00	\$844.00		Verco SE race made a loss, no prizes paid
Verco Series Costs	\$0.00	\$2,997.10		Driver, Convoyer, Accomodation and Fuel
SAHPA Aggregate Champion	\$163.64	\$180.92	. ,	Champion Jacket
Trophy Expenses	\$290.55	\$546.37	\$255.82	•
Honour Boards	\$709.09	\$611.18		2018 Update of Boards not included as at 31/12/18
RASL - Drug Testing	\$0.00	\$0.00	\$0.00	•
Vet Expenses	\$0.00	\$80.00	\$80.00	
Total Racing Expenses	\$63,594.02	\$80,283.37	\$16,689.35	
Racing Loss	-\$5,912.34	-\$4,425.35	\$1,486.99	
Income - Product Sales				
Stock Sales	\$1,675.01	\$1,837.87	\$162.86	
Sale of Equip	\$0.00	\$0.00	\$0.00	
Vaccine Pigeon Pox	\$2,690.91	\$4,500.00	\$1,809.09	
Vaccine Newcastle PMV	\$4,627.26	\$4,800.00	\$172.74	
Vaccine Guns And needles PMV	\$0.00	\$0.00	\$0.00	
Polo Shirts & Caps	\$110.23	\$27.27	-\$82.96	
Total Income	\$9,103.41	\$11,165.14	\$2,061.73	
Cost of Sales		,	,001.70	
Geraldy Crates Labelling	\$0.00	\$0.00	\$0.00	
Stock Purchases	\$3,517.60	\$0.00		2018 Using Actual Cost system (Stock On Hand, COGS)
Vaccine Pigeon Pox	\$2,804.07	\$3,845.25	\$1,041.18	
Vaccine Newcastle PMV	\$3,469.76	\$4,028.92	\$559.16	
Vaccine Guns and needles	\$0.00	\$0.00	\$0.00	
Life Ring Purchases	\$2,930.22	\$0.00		2018 Moved to Non Racing expense where Income reported
Stock Cost of Goods Adjustment	\$1,463.38	\$2,138.63		Concern that not all Cardboard rolls being paid
Total Cost of Sales	\$14,185.03	\$10,012.80	-\$4,172.23	÷ ·
Gross Profit/Loss on Sales	-\$5,081.62	\$1,152.34		2018 Stock On Hand decreased \$875
Training Unit Income				
Pigeon Training - Ford Income	\$5,837.51	\$8,267.64	\$2,430.13	
Pigeon Training - Dutro Income	\$6,707.54	\$6,192.82	-\$514.72	
Total Training Income	\$12,545.05	\$14,460.46	\$1,915.41	
Training Unit Expenses	,		. ,	
Pigeon Unit (Training)				
Ford Unit Driver Fees	\$3,340.00	\$3,762.45	\$422.45	
Ford Unit Expenses	\$2,918.01	\$3,288.85	\$370.84	Fuel
Ford Unit Registration	\$770.10	\$939.39	\$169.29	
Ford Unit Insurance	\$773.90 \$510.27	\$1,046.52	\$272.62	
Ford Unit Repairs & Maintenance	\$510.27 \$103.64	\$1,667.82 \$82.00		Service and Tyres
Ford Pigeon Trailer Registration	\$103.64 \$229.92	\$82.00 \$236.58	-\$21.64 \$6.66	
Ford Pigeon Trailer Insurance Dutro Unit Drivers Fees	\$229.92 \$3 600 00	\$236.58 \$3,580.00	\$6.66 - <mark>\$20.00</mark>	
Dutro Unit Drivers Fees Dutro Unit Expenses	\$3,600.00 \$3,702.22	\$3,580.00 \$4,222.36	-\$20.00 \$520.14	
Dutro Unit Expenses Dutro Unit Registration	\$3,702.22 \$1,028.25	\$4,222.36 \$1,250.87	\$520.14 \$222.62	
Dutro Unit - Insurance	\$1,028.25 \$1,185.06	\$1,250.87 \$1,400.20	\$222.62 \$215.14	
Dutro Unit - Repairs & Maintenance	\$1,282.09	\$1,400.20 \$2,028.45		5 Service \$701, Tyres \$1327
Total Training Expenses	\$19,443.46	\$23,505.49	\$4,062.03	
Total Subsidy for Training	-\$6,898.41	-\$9,045.03	, ,	, Subsidy Training Ford \$2756, Dutro \$6289 repairs

Surplus from Non Racing/Training/Trading Loss from Racing Loss/Surplus on Product Sales Subsidy for Training	\$11,855.40 -\$5,912.34 -\$5,081.62 -\$6,898.41	\$17,677.77 - <mark>\$4,425.35</mark> \$1,152.34 -\$9,045.03	\$5,822.37 Proceeds from Top 30 sale, Life rings sales up \$1,486.99 Less Birds Prepaid compared to Club estimates b4 price set \$6,233.96 -\$2,146.62 Management Committee need to review
TOTAL SURPLUS/LOSS	-\$6,036.97	\$5,359.73	\$11,396.70
Other Income			\$0.00
Profit/Loss on Sale of Asset	\$3,409.09	\$0.00	-\$3,409.09 2017 Sale of Semi Trailer and Blue Trailer
Total Other Income	\$3,409.09	\$0.00	-\$3,409.09
Other Expenses			\$0.00
Extraordinary Expense	\$0.00	\$0.00	\$0.00
Total Other Expenses	\$0.00	\$0.00	\$0.00
Net Profit/(Loss)	-\$2,627.88	\$5,359.73	\$7,987.61 Small Profit, mainly due to successful Top 30 Sale